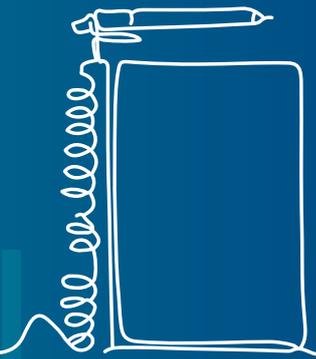


CHECKLIST: Engaging a Contractor Management Organisation



Are you looking to engage a Contractor Management Organisation to manage the compliant engagement of both contingent and permanent workers? Or perhaps you have already partnered with a CMO and are wondering if you're receiving full value. It's critical to be diligent in your research; check them against the below criteria - don't be afraid to ask some tough questions.

HOW do you know if you are working with a compliant Contractor Management Organisation?

YOUR CHECKLIST

Ensure that your CMO answers "yes" to all of the below questions:

Financial Assurance

Are they sustainable? Can they pay on time, every time? Do they pay their statutory obligations? Trust the judgement of your end client in the due diligence process as they carry out reference and credit checks. Corporate Customers should demand audited accounts from their CMO in the selection process

Service Assurance

Does your CMO provide service that is tailored to your organisation's needs? A good CMO should listen to customer feedback to continually improve their service, assign your organisation a dedicated account team and respond to queries within a reasonable timeframe

Brand Assurance

You will be associating your business with this organisation so ensure they have a trusted brand, obtain reference checks and validate they exist with well-established infrastructure. Ask yourself if they are a good cultural fit and do they share the same values as your organisation?

Compliance Assurance

Does your CMO have in-house specialists to handle legal, migration, industrial relations, OH&S, insurance and taxation? These are core functions for a CMO. That should not be outsourced.

Technology Assurance

Can your CMO's databases and networks withstand stringent security testing? Keeping your organisation's and contractors' information secure is imperative.



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